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Mark T. Ansboury Chief Operating Officer Chief Technology Officer OneCommunity 1375 Euclid Ave, Suite 500 Cleveland, Ohio 44115

## Dear Mark:

National LambdaRail, Inc. is pleased to support the proposed OneCommunity Rural Health Care project. This initiative, designed to serve the Northeast Ohio Region, has been created in response to the Federal Communication Commission announcement for a Rural Health Care Pilot Program.

I am pleased to commit to providing access to the national network resources of National LambdaRail, via OneCommunity, to your project during the life of the pilot program.

We are committed to serving as a key participant, via OneCommunity's leadership in this project that will result in strengthening health care for and the information infrastructure of your communities in northeastern Ohio.

The NLR believes that a successful implementation of this pilot project will set *the* stage for greater collaboration amongst the healthcare facilities, university medical centers as well as enable remote delivery of specialized health care applications throughout Ohio and the Northeast region. When connected to NLR's nationwide backbone these capabilities will be extended to resources across the country. The end goal is tu enable an individual citizen in need of healthcare to have access to the specific expertise and treatment regardless of that person's physical proximity to the resources and services.

Our support is based on the fact that OneCommunity bas an existing broadband network, significant healthcare technology coordination role and established partner network that includes the Northeast Ohio Regional Health Organization (NEORHIO), regional urban and rural healthcare providers, and a consortium of vendors, technology researchers and government advisers. This existing regional core network and health care focus should allow OneCommunity to meet the expected goals and outcomes of the FCC's pilot program.

One Community is in a unique position because they have already been working with healthcare organizations to extend their current network and clearly detailed how they

would install additional gigabyte optical fiber connections to hospitals, care providers, patients and government health agencies in the rural areas of Northeastern Ohio. We believe that OneCommunity's goals are specific and meet the tone and objectives of the FCC pilot project. Specific aims of the OneCommunity's proposal include: (1) connecting rural hospitals located in the Northeast Ohio rural health region over a dedicated broadband network; (2) extending the OneCommunity/NEORHIO broadband services to rural providers; (3) crating a regional repository that employs secure telehealth applications for chronic disease monitoring and continuing education services; and (4) implementing sustainable enterprise solutions using HIT for eligible providers in rural and underserved counties. This network is expected to improve the quality of health reducing the cost.

Lastly, the NLR supports OneCommunity because of their proven history and continued sustainability. OneCommunity has made significant progress in identifying innovative applications and services that take advantage of the physical fiber network they have built and continue to build. They have successfully developed a network of non profit and for profit organizations application that work collectively to realize the true potential this resource has to offer to the region and the health care of its citizens. Their use cases are clearly defined and meet the needs of the region.

Again, it is NLR's pleasure to strongly support OneCommunity's proposal.

Sincerely,

Thomas W. West President/CEO

National LambdaRail, Inc.